



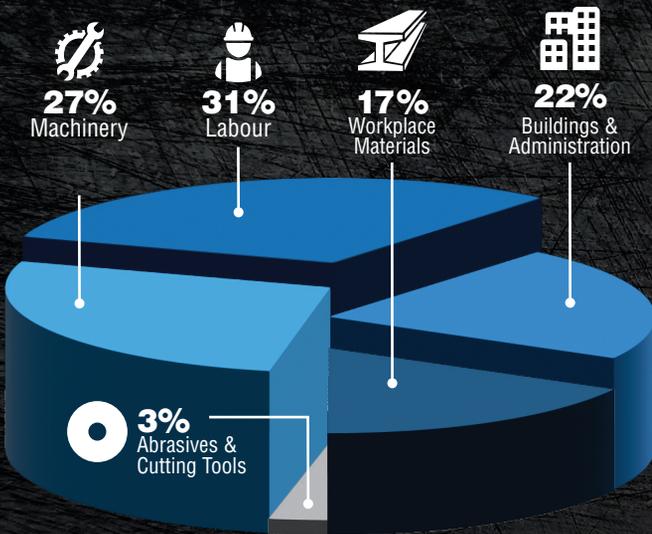
PROCESS SOLUTIONS PROGRAM

PARTNERSHIP WITH A PASSION - A WIN-WIN SOLUTION

CUSTOMER ASSESSMENT PROCESS

- Understand processes and determine needs
- Identify key metrics and programs
- Document a baseline to measure against
- Mutually align and agree on an achievable improvement plan

COST BREAKDOWN PER PART



ASSESSMENT FOCUS AREAS

- IMPROVING QUALITY**
Scrap, reworks, rejects, CPK
- OPTIMIZING SERVICE**
Process time, manufacturing lead-times and on-time deliveries
- IMPROVING SAFETY**
Lost time accidents, Worker's Compensation claims, and ANSI safety standards
- REDUCING COST**
Labour, materials, overhead, waste, tooling expense, abrasive cost, cost avoidance

COMPETITORS SAVINGS

- Decreasing The Price Of Abrasives**
A 30% price reduction will reduce costs per part
BY ONLY 1%
- Increasing The Life Of Abrasives**
Even a 50% increase in product life will reduce costs per part
BY ONLY 1%

NORTON PSP SAVINGS

- Increase Overall Productivity With PSP**
With a 20% decrease in cycle time per part, there will be a reduced total cost per part of **MORE THAN 15%**

RELY ON NORTON TECHNICAL EXPERTISE

Contact your local Representative to request your technical assessment today.



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